



## City Council Agenda Item

**City Council Meeting Date:** November 19, 2024

**TO:** Dean Albro, City Manager

**FROM:** Kevin Martin, Chief of Police  
kmartin@ci.lompoc.ca.us

**SUBJECT:** Adoption of Resolution No. ~~XXXX6719~~(24), Accepting Grant Award from the 2024 Technology and Equipment Program Administered by the U.S. Department of Justice's Community Oriented Policing Services Office, Authorizing the City Manager to Execute Related Grant Documents, Approving a Sole Source Procurement and Five-Year Software License and Services Agreement for a Computer Aided Dispatch and Records and Jail Management System with 365Labs, LLC, in the Amount of ~~\$1,875,504,856,709,~~ and Approving Budget Amendments and Appropriations For Such Revenues and Expenditures

**Commented [JMM1]:** We have to put the full amount of the contract being approved. Not just the first two years.

**Commented [CD2]:** These revenues & exp are already in the adopted budget. 110RGF-451200/110RMS-731880/110RMS-533590

### Recommendation:

Staff recommends the City Council adopt Resolution No. ~~XXXX6719~~(24) (Attachment 1) authorizing the City Manager, or designee, to execute all documents necessary to accept a grant award of \$728,000 from the U.S. Department of Justice's Office of Community Oriented Policing Services (COPS) FY2024 Technology and Equipment Program (TEP) to fund the procurement and service costs of a Computer Aided Dispatch and Records and Jail Management System (CAD/RMS/JMS) from 365Labs, LLC, approving a sole source procurement of the CAD-RMS system from 365Labs, LLC, approving a five-year software license and services agreement with 365Labs, LLC for the CAD-RMS system, in the combined amount of \$1,875,504,856,709 which was included in the adopted Biennial Budget Fiscal Years (FY) 2023-25 adopted biennial budget, and authorizing \$856,709 in supplemental appropriations to account for related expenditures and revenues to fund the CAD/RMS/JMS project.

**Commented [SV3]:** See comment below re: sole source or municipal code waiver.

### Background:

The U.S. Department of Justice's COPS Office administers the TEP, which provides grant funding to state and local law enforcement agencies to improve public safety through advanced technology. The TEP is an invitation-only grant funding solicitation; funding for the program is requested by United States Congressmembers for specific projects and must be appropriated in the federal budget for the fiscal year succeeding the funding request.

In 2023, the City of Lompoc submitted its CAD/RMS/JMS project to U.S. Representative Salud Carbajal's office for consideration in the 2024 federal budget. Representative Carbajal was successful in advocating for funding for the City's CAD-RMS project in the 2024 federal budget. The City has completed its official application to the grant solicitation and was awarded a grant in the amount of \$728,000 from the TEP. The funding must be used exclusively for the procurement and implementation of a new CAD/RMS/JMS system for the City's Police Department.

**Discussion:**

The City's Police Department (Department) currently utilizes a server-based dispatch, records, and jail management system, and has done so for over 20 years now. This system is outdated, slow, and requires officers to return to the police station to complete their reports, reducing officers' availability in the field. The CAD/RMS/JMS system proposed herein offers the Police Department a cloud-based solution that meets all City Information Technology (IT) security standards. By transitioning to a newer cloud-based system, officers can complete data entry directly from the field, increasing efficiency and enabling faster response times to their calls for service.

The predominant goal of implementing an updated CAD/RMS/JMS for the Department is to enhance public safety and service efficiency. This will be achieved by modernizing dispatch operations, improving record-keeping, and facilitating data-driven decision-making. Ultimately, this project will help reduce crime rates, improve response times, and foster stronger community relations through community-oriented policing.

**Key Project Objectives & Activities**

1. Objective: Upgrade the dispatch system to reduce response times and ensure faster deployment of officers to emergencies.
  - a. Activities: Implement a state-of-the-art CAD system, train dispatchers and officers in its use, and integrate the system with existing communication infrastructure.
  - b. Expected Outcome: A decrease in average response times, leading to more timely interventions and potentially higher crime resolution rates.
2. Objective: Modernize the records management system to streamline data entry, retrieval, and analysis.
  - a. Activities: Install an advanced RMS, migrate existing records to the new system, and provide comprehensive training to all personnel.
  - b. Expected Outcome: Improved accuracy and accessibility of records, enabling better case management and data-driven policing strategies.

3. Objective: Utilize the CAD/RMS to analyze crime data, identify trends, and allocate resources more effectively.
  - a. Activities: Develop analytics capabilities within the RMS, train personnel in data analysis techniques, and establish protocols for using data in decision-making.
  - b. Expected Outcome: Enhanced ability to identify crime hotspots and emerging trends, leading to proactive policing and targeted crime prevention efforts.
4. Objective: Increase officer presence and engagement within the Lompoc community by reducing administrative burdens and enabling more proactive policing.
  - a. Activities: Streamline administrative tasks through the new systems, allocate more time for community engagement activities, and launch initiatives to build community trust.
  - b. Expected Outcome: Stronger community relations, increased public trust in the police, and improved cooperation between residents and law enforcement.

#### Integration into the City's Public Safety Strategy

The CAD/RMS/JMS project is an integral part of a broader strategy to enhance public safety in Lompoc. By improving dispatch efficiency, the Department will respond more quickly to incidents, which is critical in addressing the high rates of property and violent crimes.

Improved record management will ensure officers have immediate access to accurate and actionable information, supporting more effective investigations and case resolutions. Moreover, the system's data-driven policing capabilities will allow the Department to analyze real-time crime data, enabling proactive and strategic resource allocation. This approach will help identify and address crime trends early, contributing to an overall reduction in crime rates and enhancing public safety.

#### Key Benefits to the Community

The primary beneficiaries of this project are the residents and businesses within the Department's jurisdiction. The proposed system upgrades will provide the following public safety benefits:

- Improved Response Times: Faster and more accurate deployment of police resources during emergencies, potentially saving lives.

- Enhanced Record Management: Streamlined and secure records management will ensure greater accuracy and efficiency in investigations and decision-making.
- Improved Crime Data Analysis: The Department can target crime hotspots and respond more effectively to emerging trends with advanced analytics.
- Stronger Community Relations: The Department will foster greater trust and cooperation with the Community by reducing administrative tasks and increasing officer engagement.

Sole Source Procurement Justification

Currently, the Department utilizes 365Labs' proprietary bodycam software, which has proven effective in managing body-worn camera data. Transitioning to 365Labs' complete CAD/RMS/JMS suite will streamline technology systems across the Department, enabling enhanced integration, and improving efficiency and service delivery to the community. In addition, since 365Labs is the only supplier of a CAD/RMS/JMS system that can integrate with the current bodycam software being used by the Department. Therefore, staff recommends City Council waive the competitive procurement process for this procurement this procurement may be awarded without competition pursuant to Lompoc Municipal Code section 3.36.040(B)(1) and 3.36.040(E).

**Commented [SV4]:** Is 365Labs the only supplier of a CAD/RMS/JMS system that can integrate with the current bodycam software? If not, we should recommend waiving the competitive procurement process in the resolution.

**Fiscal Impact:**

The fiscal impact of years one and two of this project is partially offset by the COPS TEP grant award of \$728,000. Project costs for years one and two will be primarily paid by the COPS TEP grant award. The net fiscal impact on the General Fund due to the adoption of Resolution No. ~~XXXX~~6719(24) is \$128,709 through the first two years of the project. Below is the breakdown of the total project costs through years one and two.

Item	Amount
365™ Suite Year 1, One-Time Professional Services, Training, Hardware, and Warranty	\$ 548,928.00
365™ Suite Year 2	\$ 307,781.00
<b>Total Project Cost (Years 1 and 2):</b>	<b>\$ 856,709.00</b>
COPS TEP Grant Award	- \$ 728,000.00
<b>Total Net Project Cost (Years 1 and 2):</b>	<b>\$ 128,709.00</b>

The subscription fee for the use of the CAD/RMS/JMS 365™ Suite provided by 365Labs, LLC after year two will not be covered by the COPS TEP grant award. Below is the breakdown of annual and total costs that will be charged to the City for use of the software in future budget cycles. It is estimated that the use of this CAD/RMS/JMS 365™ Suite provided by 365Labs, LLC will allow significant increased time in the field for officers, which ultimately saves the city costs associated with increasing the workforce.

Item	Amount
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365™ Suite Year 3	\$ 323,170.46
365™ Suite Year 4	\$ 339,329.00
365™ Suite Year 5	\$ 356,295.00
<b>Total (Years 3, 4 and 5):</b>	<b>\$ 1,018,794.46</b>

~~To account for~~The costs related to the CAD/RMS/JMS project, ~~supplemental appropriations of \$856,709 are recommended to be allocated to account XXXXXX-XXXXXX~~ were included in the Biennial Budget FYs 2023-25 biennial budget for the first two years of project costs. All ongoing software subscription costs for the system after year two will be accounted for in future budget cycles. ~~Supplemental appropriations for the project are recommended as follows:~~

<b>Resources – From Accounts</b>	<b>Amount</b>
<del>XXXXXX-XXXXXX General Fund</del>	<del>\$ 128,709.00</del>
<del>XXXXXX-XXXXXX COPS Grant</del>	<del>\$ 728,000.00</del>
<b>Total:</b>	<b><del>\$ 856,709.00</del></b>

<b>Resources – To Accounts</b>	<b>Amount</b>
<del>XXXXXX-XXXXXX CAD/RMS/JMS</del>	<del>\$ 856,709.00</del>
<b>Total:</b>	<b><del>\$ 856,709.00</del></b>

~~These supplemental appropriations are included in the proposed resolution.~~

**Conclusion:**

The current CAD/RMS/JMS system used by the Department is outdated and no longer meets the operational needs of modern law enforcement practices. The acquisition of a new, integrated system will greatly improve the efficiency of dispatch services, data management, and inmate tracking, ensuring better service delivery, enhanced public safety, and compliance with state and federal standards.

The adoption of Resolution No. ~~XXXX~~6719(24) and approval of Grant Agreement (Attachments 2) and Software License and Service Agreement (Attachment and 3) will allow the City to utilize federal grant funds to upgrade the Department's CAD/RMS/JMS system, which will enhance public safety and operational efficiency in Lompoc. This project will allow the Department to serve the community better, respond more rapidly to emergencies, and strengthen crime prevention efforts. The upgrade will also boost officer efficiency as the Department operates at a staffing level significantly below the national average staffing level of law enforcement agencies.

Respectfully submitted,

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Kevin M. Martin, Chief of Police

**APPROVED FOR SUBMITTAL TO THE CITY COUNCIL:**

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Dean Albro, City Manager

- Attachments: 1) Resolution No. ~~XXXX~~6719(24)  
2) Grant Agreement  
3) Software License and Service Agreement

**Commented [TS5]:** Not provided.