

City of Lompoc Electric Department

Draft Electric Cost of Service Study

Mark Beauchamp
President, Utility Financial Solutions, LLC

Objectives

- Financial Indicators
 - Debt Coverage Ratio (No debt)
 - Minimum Cash
 - Operating Income
- Review Cost of Service Results
 - Class cost results
 - Customer Charges
- Rate Adjustment Plan



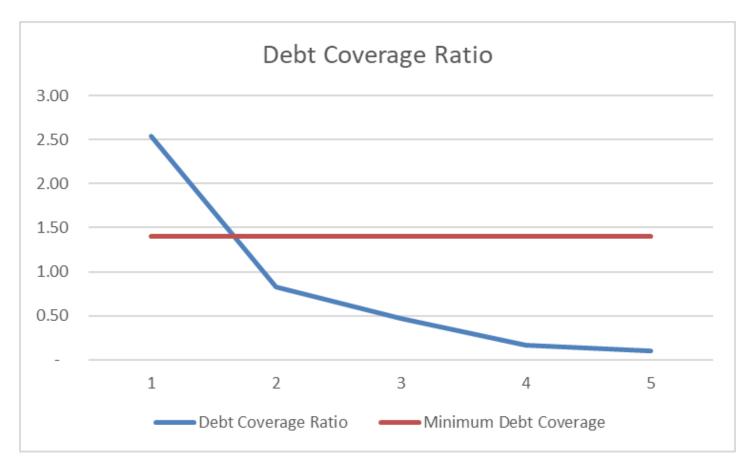
Significant Assumptions

			Purchase			-
Fiscal			Power	Investment	To	otal Capital
Year	Inflation	Growth	Change	Income	imį	orovements
2025	4.0%	2.0%	-2.0%	5.0%	\$	10,000,000
2026	4.0%	0.0%	4.4%	4.0%		18,850,000
2027	3.0%	0.0%	4.1%	3.0%		15,850,000
2028	3.0%	0.0%	-0.7%	0.5%		13,850,000
2029	3.0%	0.0%	2.7%	0.5%		12,850,000

100% of Capital Funded by Debt (20 Years at 6% Interest Rate)
2025 Growth (change in consumption) is for 2023 – 2025
Revenues are based on existing rates (including 30% temporary adjustment)
Power Cost Adjustment mechanism implemented 2025

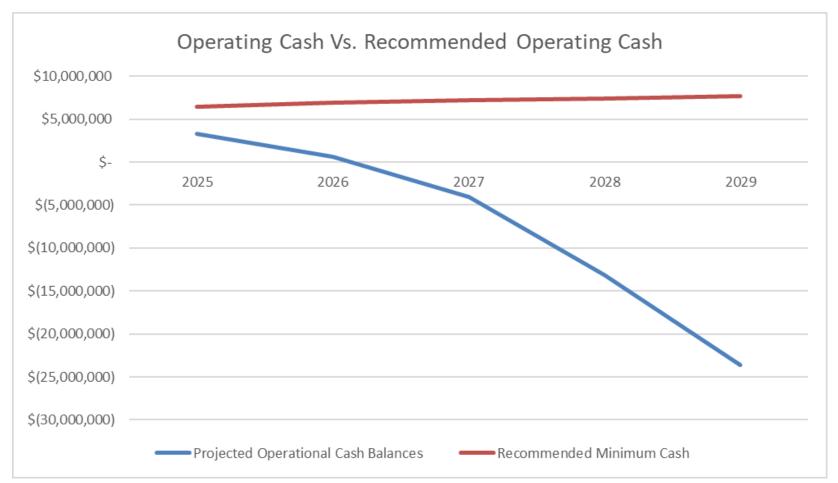


Debt Coverage Ratio (no additional rate change)



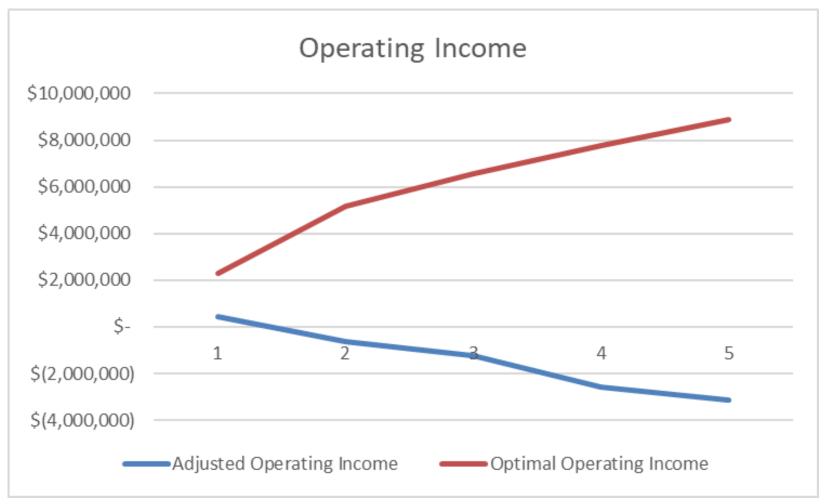


Minimum Cash Reserves (no additional rate change)





Optimal Operating Income (no additional rate change)





COS Summary Financial Results

	Projected				Α	djusted		Optimal		Projected		_	
Fiscal	Fiscal Rate Total Capital		otal Capital	Debt Coverage Operating		C	Operating Operational Cash		Recommended				
Year	Adjustments	im	provements	s Ratio		Income		Income		Balances		Minimum Cash	
2025	0.0%	\$	10,000,000	2.54	\$	434,655	\$	2,300,512	\$	3,273,604	\$	6,470,778	
2026	0.0%		18,850,000	1.05		43,957		5,159,451		2,854,029		6,742,266	
2027	0.0%		15,850,000	0.66		(467,554)		6,579,930		804,514		6,982,059	
2028	0.0%		13,850,000	0.47		(959,150)		7,790,021		(2,757,180)		7,047,717	
2029	0.0%		12,850,000	0.36	((1,439,109)		8,882,265		(7,674,908)		7,372,390	



Rate Track (\$5.25M additional staffing over 3 years)

	Projected	Additional Staffing	Debt	Adjusted	Optimal	Projected		
Fiscal	Rate	costs not Included	Coverage	Operating	Operating	Operational Cash	Recommended	
Year	Adjustments	in 2025 Budget	Ratio	Income	Income	Balances	Minimum Cash	
2025	7.0%	\$ -	4.17	\$ 2,519,391	\$ 2,300,512	\$ 5,358,340	\$ 6,470,778	
2026	7.0%	2,250,000	2.33	3,686,141	5,159,451	7,089,338	6,908,704	
2027	7.0%	250,000	2.07	5,454,298	6,579,930	9,291,484	7,171,983	
2028	6.0%	2,750,000	1.79	6,301,134	7,790,021	9,256,343	7,446,764	
2029	6.0%	-	1.80	8,075,177	8,882,265	10,009,729	7,656,588	

	А١	/erage			PGE	Monthly Bill
	Residential		Lor	Lompoc Average		d on Lompoc
Fiscal Year	Monthly Impact		Re	esidential Bill	Average Usage	
2025	\$	4.97	\$	75.90	\$	149.97
2026		5.31		81.21		149.97
2027		5.68		86.89		149.97
2028		5.21		92.11		149.97
2029		5.53		97.63		149.97
	2025 2026 2027 2028	Res Fiscal Year Montl 2025 \$ 2026 2027 2028	Fiscal Year Monthly Impact 2025 \$ 4.97 2026 5.31 2027 5.68 2028 5.21	Residential Lor Fiscal Year Monthly Impact Residential 2025 \$ 4.97 \$ 2026 5.31 5.68 2027 5.68 5.21	Residential Lompoc Average Fiscal Year Monthly Impact Residential Bill 2025 \$ 4.97 \$ 75.90 2026 5.31 81.21 2027 5.68 86.89 2028 5.21 92.11	Residential Lompoc Average based Fiscal Year Monthly Impact Residential Bill Ave 2025 \$ 4.97 \$ 75.90 \$ 2026 5.31 81.21 \$ 2027 5.68 86.89 \$ 2028 5.21 92.11 \$



Rate Track (\$5.25M additional staffing over 7 years)

	Projected	Additional Staffing	Debt	Adjusted	Optimal	Projected		
Fiscal	al Rate costs not Included Coverage Opera		Operating	Operating	Operational Cash	Recommended		
Year	Adjustments	in 2025 Budget	Ratio	Income	Income	Balances	Minimum Cash	
2025	5.5%	\$ -	3.82	\$ 2,072,662	\$ 2,300,512	\$ 4,911,611	\$ 6,470,778	
2026	5.5%	750,000	2.15	3,186,450	5,159,451	7,175,049	6,797,745	
2027	5.5%	750,000	1.79	4,262,766	6,579,930	8,919,734	7,094,682	
2028	4.0%	750,000	1.54	4,926,302	7,790,021	9,661,346	7,219,198	
2029	4.0%	750,000	1.43	5,649,460	8,882,265	9,684,089	7,488,442	

	PGE Monthly Bill		
	Residential	Lompoc Average	based on Lompoc
Fiscal Year	Monthly Impact	Residential Bill	Average Usage
2025	\$ 3.90	\$ 74.83	\$ 149.97
2026	4.12	78.95	149.97
2027	4.34	83.29	149.97
2028	3.33	86.62	149.97
2029	3.46	90.09	149.97



Rate Track (no additional staffing)

	Projected	Additional Staffing	Debt	Adjusted	Optimal	Projected		
Fiscal	Rate	costs not Included	Coverage	Operating	Operating	Operating Operational Cash		
Year	Adjustments	in 2025 Budget	Ratio	Income	Income	Balances	Minimum Cash	
2025	4.0%	\$ -	3.47	\$ 1,625,933	\$ 2,300,512	\$ 4,464,882	\$ 6,470,778	
2026	4.0%	-	1.90	2,475,166	5,159,451	6,524,167	6,742,266	
2027	4.0%	-	1.55	3,252,642	6,579,930	8,304,952	6,982,059	
2028	4.0%	-	1.39	4,100,711	7,790,021	9,840,621	7,047,717	
2029	4.0%	-	1.34	5,013,398	8,882,265	11,424,603	7,372,390	

	PGE Monthly Bill				
	Average		•		
	Residential	Lompoc Average	based on Lompoc		
Fiscal Year	Monthly Impact	Residential Bill	Average Usage		
2025	\$ 2.84	\$ 73.77	\$ 149.97		
2026	2.95	76.72	149.97		
2027	3.07	79.79	149.97		
2028	3.19	82.98	149.97		
2029	3.32	86.30	149.97		



COS Summary Results

			ı	Projected		Sample Rate
Customer Class	Cos	t of Service	Ra	te Revenue	% Change	Adjustments
General Service (A-1)	\$	11,124,081	\$	9,557,342	16.4%	5.1%
Domestic Service (D-1)		20,426,918		11,626,188	75.7%	8.6%
Domestic Service - Mobile Home Park (D-2)		516,998		250,132	106.7%	8.6%
Street Lighting (LS-1)		862,462		682,080	26.4%	5.1%
Customer Owned Lighting (LS-2)		7,698		7,596	1.3%	1.3%
General Service Demand (A-12)		8,155,145		5,930,367	37.5%	7.0%
General Service Econ. Dev. (A-13)		2,524,574		1,728,247	46.1%	7.2%
Total	\$	43,617,877	\$	29,781,953	46.5%	7.0%



Monthly Customer Charges

	COS		Curr	ent
	Cu	stomer	Aver	age
Customer Class	С	harge	Custo	mer
General Service (A-1)	\$	50.07	\$	-
Domestic Service (D-1)		31.95		-
Domestic Service - Mobile Home Park (D-2)		58.36		-
Street Lighting (LS-1)		264.02		-
Customer Owned Lighting (LS-2)		2.64		-
General Service Demand (A-12)		308.57	1	51.57
General Service Econ. Dev. (A-13)		308.57	1	43.96



Next Steps

Sample Rate Change

• 7%

Develop Bandwidth Rates (Rate Adjustment Plan)

- 2% bandwidth
 - Largest increase 9%
 - Smallest increase 5%
- Customer Charges (Residential \$8-\$11)



Questions?



