



## City Council Agenda Item

**City Council Meeting Date:** October 3, 2023

**TO:** Dean Albro, City Manager

**FROM:** Keith Quinlan, Solid Waste Manager  
k\_quinlan@ci.lompoc.ca.us

**SUBJECT:** Award of a Sole Source Contract Purchase Order for a 2024 Freightliner M2 Roll Off Truck in the Amount of \$217,711.31 to Commerce Truck and Equipment Sales, LLC

---

### **Recommendation:**

Staff recommends the City Council waive competitive bidding and award a sole source contract purchase order for the purchase of a 2024 Freightliner M2 Roll Off Truck in the amount of \$217,711.31 to Commerce Truck and Equipment Sales, LLC.

### **Background:**

The City's Solid Waste Division is dedicated to providing the highest level of service in the collection and disposal of solid waste, recycling, and organics (greenwaste). Through its mission, the infrastructure and equipment utilized serves as the foundation for successful collection and disposal of solid waste and recyclables and promotes public health.

The roll off trucks provide for day-to-day operations and movement of materials in the disposal of solid waste, recyclables, and organics. Roll off trucks are utilized for the proper disposal of treated wood waste to the Santa Maria Landfill, and recycling of old cracked or damaged collection containers.

### **Discussion:**

Solid Waste has been approved in the current fiscal year for a replacement roll off truck. Commerce Truck and Equipment Sales has a roll off truck in stock and available that meets the Solid Waste Division's needs.

The current lead time for a roll off truck is 9 to 12 months for the cab and chassis and 1 to 3 months for the body build. Therefore, the total lead time would be 12 to 15 months.

Currently, the Solid Waste Division has two roll off trucks, one for Sanitation and one for the Landfill. The roll off trucks are converted year 2000 refuse collection vehicles that are

October 3, 2023

Award of Contract Purchase Order for Roll Off Truck Purchase

Page 2 of 3

near or passed their end of life cycle. One of the two current roll-off trucks is in need of repairs estimated at \$20,000.

The available roll off truck unit is an automatic, which all of the licensed Sanitation Workers and Landfill employees can operate.

Lead times to purchase and deliver roll off trucks are currently approximately 1-1 ½ years. Commerce Truck and Equipment Sales has a roll off truck that has already been built. Acquiring that roll off truck will reduce the time frame for delivery thereby decreasing the workload on the current 23-year-old roll off truck.

This roll off truck matches the standard specifications that the City's Solid Waste Division utilizes for material movement. The lack of delay in purchase to delivery would be reduced by a minimum of one year, allowing immediate use and service by the City.

**Fiscal Impact:**

The current proposal provides a vehicle build price for a 2024 Freightliner M2 Roll Off Truck in the Amount of \$217,711.31 from Commerce Truck and Equipment Sales, LLC (proposal attached). The vehicle specifications have been reviewed and recommended for approval by the Fleet Supervisor and Solid Waste Supervisor and Manager.

Staff recommends the City Council waive competitive bidding for this purchase, pursuant to LMC 3.36.160, because competitive bidding for this purchase would be undesirable and unlikely to produce an advantage. Waiving competitive bidding here would allow the City to avoid a 1 to 1.5 year lead time delay for building of a new roll off truck and allow the City to take advantage of this unique opportunity for immediate use and service to the City of an already-built roll off truck that is ready for delivery now.

After conducting a good faith review of available sources, Commerce Truck and Equipment Sales, is the only source for the equipment required to meet the City's specifications in a timely manner.

The adopted Biennial Budget Fiscal Years 2023-25 reflects appropriations for the roll off truck in the amount of \$250,000 found in 759SWL-753060. These funds are available in year one (2024) for purchase of a roll off truck.

**Conclusion:**

Staff recommends that the City Council grant the City Manager authority to sign and award the contract for one 2024 Freightliner M2 Roll Off Truck from Commerce Truck and Equipment Sales, LLC, in the Amount of \$217,711.31.

This addition will assist the Division in meeting the day to day operational requirements for the collection and disposal of Trash, Recycling, and Organics.

October 3, 2023

Award of Contract Purchase Order for Roll Off Truck Purchase

Page 3 of 3

Respectfully submitted,

---

Keith Quinlan, Solid Waste Manager

**APPROVED FOR SUBMITTAL TO THE CITY MANAGER:**

---

Brad Wilkie, Interim Utility Director

**APPROVED FOR SUBMITTAL TO THE CITY COUNCIL:**

---

Dean Albro, City Manager

Attachment: Commerce Truck and Equipment Sales, LLC Roll Off Quote