

**From:** [Nick de Luca](#)  
**To:** [Haddon, Stacey](#)  
**Cc:** [Morris Sobhani](#); [Paree Sobhani](#); [Claire Wilson](#); [Daniel Bilsky](#); [carter](#); [zach](#)  
**Subject:** With regard to overnight parking of campers on Industrial Way  
**Date:** Tuesday, May 2, 2023 9:07:01 AM

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To Whom It May Concern:

I am the Director of Winery Operations for Provignage, managing the production and sales/marketing for several wine brands, located in buildings 1700 through 1712 on Industrial Way in Lompoc.

The homeless and trailer population has become a serious problem for the efficient operation of our company on a safety level, on a cleanliness and sanitary level, and as barrier to the effective operation of the public-facing sales side of our company.

I work with a staff of 4 full time employees at the Industrial Way location. They operate in a constant state of fear for their well-being, as the trailer population roams throughout our complex both day and night. Our employees often reduce their work hours in the winter months, as they are afraid to arrive or depart in the dark. This is a barrier to efficient winery operations and reduces the effective man hours that we need from our staff to be a viable, tax-paying business. Theft has become a problem, both for our company property (Most recently, keys were stolen from a forklift parked outside the OPEN door of a building in which our staff was working. Totally brazen and unpunished vandalism!) and for neighboring companies, such as Home Depot, from which stolen goods are transported across our complex to vehicles parked on Industrial Way.

We've recently installed cameras to help discourage the trailer population from occupying our complex during business and off hours. Unacceptably, this has done nothing to hinder theft and activity. It has actually provided us SCARY insight into what transpires during the evening. We are actually more frightened now that we know more about the undeterred activity.

Pollution and sanitation issues are out of control, and I often find soiled, feces-smearred clothing and cloth strewn in our driveway when I arrive in the morning. This isn't just a sanitation issue. This is an unacceptable health issue.

Finally, we use our facility as a public-facing sales front, and the trailer activity in the area is actually causing us lost business, lost revenue, and lost tax dollars for the City of Lompoc.

Quite frankly, if the situation continues unabated, we will be forced to explore alternative locations for our business operations, which will vacate yet another pillar of the local economy.

The unabated trailer activity is a safety, sanitation, and REVENUE issue for Lompoc. I deeply hope this board will seriously consider our needs as a business and as law-abiding humans, and prohibit the parking of vehicles and trailers on Industrial way during after hours.

Best regards,  
Nicholas de Luca



**Nick de Luca**

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[provignage.com](http://provignage.com)