



City Council Agenda Item

City Council Meeting Date: June 7, 2022

TO: Dean Albro, City Manager

FROM: Mario Guerrero, Jr., Parks and Recreation Manager
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Christie Alarcon, Community Development Director
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SUBJECT: Approval of a Sole Source Purchase Contract with OpenAire, Inc. for the Lompoc Aquatic Center Roof Panels, Motors and Tracks

Recommendation:

Staff recommends the City Council:

- 1) Approve OpenAire, Inc. as a sole-source provider for the Lompoc Aquatic Center (LAC) Roof Panels, Motors and Tracks; and
- 2) Award that contract to OpenAire, Inc. in an amount not to exceed \$216,612; and
- 3) Authorize the City Manager to execute purchasing agreements necessary to complete the purchase of LAC roof panels, motors and tracks; and
- 4) Authorize the Purchasing and Materials Manager to issue a Purchase Order encumbering funds in account number 424CIP-710911 "CIP-Rplc&RepairRoofAquaticCntr" to OpenAire, Inc. for an amount not to exceed \$216,612.¹

Background:

Since the LAC was opened in 2006, it has operated year round, seven days a week, offering various programming and sports events, serving approximately 120,000 youth, teens, adults and seniors annually. The 11-year-old dehumidification system should have been replaced in 2021 to ensure efficient operations. The LAC's 44 retractable ceiling panels 10 year life span elapsed in 2016. The LAC is in need of replacement of 36 panels at this time. The LAC competition and therapy pool heaters have been failing, resulting

¹ See attached Quote.

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in sporadic closures of the pools. The heaters are 16 years old, and have far outlived their 6-8 year manufacture lifespan.

Discussion:

On April 5, 2020, the Lompoc City Council adopted Resolution No. 6482(22) authorizing the supplemental appropriations for the required improvements of \$983,288 from 424CIP "Govt. Capital Improvements." These appropriations would address the LAC Dehumidification System (\$610,816), Ceiling Panels, Motors & Tracks (\$216,612), and Competition Pool and Therapy Pool Heaters (\$155,860).

Pursuant to Lompoc Municipal Code (LMC) section 3.36.160 and 3.36.040(B) and (E), the City Council is authorized to approve a sole-source contract when competitive bidding is impossible, impractical, undesirable, or unlikely to produce an advantage or other useful result, or there is only one source for the required materials, or when the item is designated to match others in use by the City, and the Council reviews a written justification for waiver provided by the Director of the department initiating the procurement. OpenAire, Inc. has been chosen for its ability and expertise in the field and as one of the limited vendors of such systems available geographically. Competitive bidding would be impractical or unlikely to produce an advantage because OpenAire, Inc. is the sole company that manufactures and installs the ceiling panels that the LAC utilizes.

Fiscal Impact:

The City Council action adopting Resolution No. 6482(22) at the April 5, 2022, City Council meeting appropriated up to \$983,288 in account number 424CIP-710911 "CIP-Rplc&RepairRoofAquaticCntr" for the LAC improvement project. Approval of the purchase contract with Open Aire utilizes a portion of the appropriations authorized with the adoption of Resolution No. 6482(22).

Conclusion:

Staff recommends the City Council approve the award of a sole-source contract for the LAC ceiling panels, motors and track, direct the City Manager to sign the purchasing contract with OpenAire, Inc., and the Purchasing and Materials Manager to issue a Purchase Order to OpenAire, Inc. in the amount not to exceed \$216,612.

Respectfully submitted,

Mario Guerrero Jr., Parks and Recreation Manager

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APPROVED FOR SUBMITTAL TO THE CITY MANAGER:

Christie Alarcon, Community Development Director

APPROVED FOR SUBMITTAL TO THE CITY COUNCIL:

Dean Albro, City Manager

Attachment: Quote