

## Beam EV ARC™ Proposal via CA DGS Contract #1-18-61-16

### Customer Details

Created Date	6/24/2021	Title	Sustainability Coordinator
Customer Name	City of Lompoc	Email	s_valle@ci.lompoc.ca.us
Contact Name	Steven Valle	Phone	(805) 736 - 1261

### Billing and Shipping

Bill To Name	City of Lompoc	Ship To Name	City of Lompoc
Bill To	100 Civic Center Plaza Lompoc, CA 93436 USA	Ship To	1515 East Ocean Avenue Lompoc, CA 93436 United States

### Your Clean Mobility Expert

Prepared By	Matt Miller	Phone	(858) 295-8038
Email	matt.miller@beamforall.com		

## EV ARC™ 2020 Product Description

The patented EV ARC™ 2020 is the world's first and only fully autonomous, transportable, solar-powered electric vehicle charging system. Designed, engineered and manufactured in the U.S., the EV ARC™ 2020 measures 7.5' X 18' at the base and fits inside a standard parking space without reducing available parking while being ADA compliant.

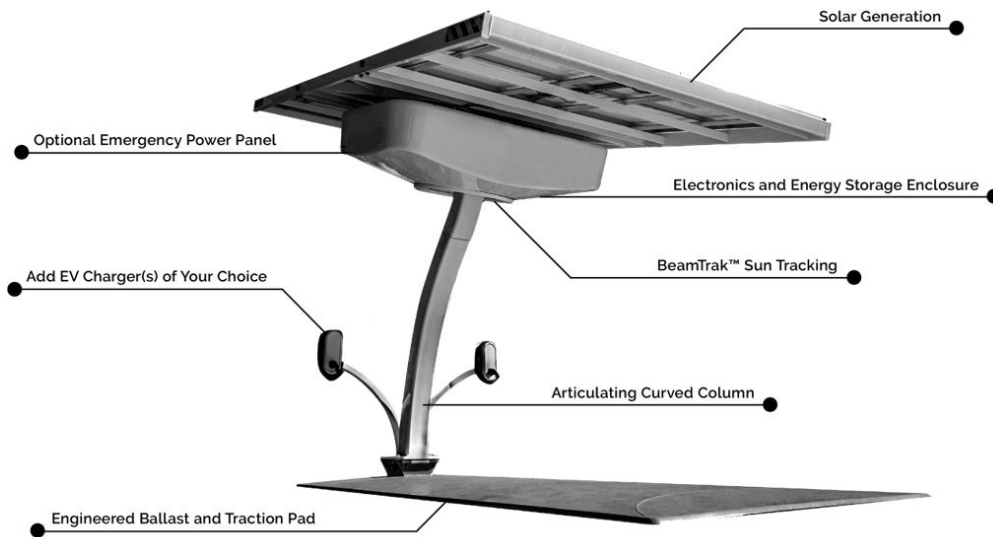
EV ARC™ 2020 systems are capable of generating and storing enough clean, solar electricity to charge up to 265 e miles in a single day. Thanks to its battery storage, it can charge electric vehicles day or night, or even during periods of cloudiness, and is also an excellent source of emergency/alternative power. The electricity produced is clean and renewable, reducing 100% of greenhouse gas emissions from ICE vehicles and electric vehicles powered from the utility grid.

The EV ARC™ 2020 is deployed in minutes and has not required any kind of permitting in the over 100 jurisdictions which are currently benefitting from it. It is deployed without any construction or electrical work and does not require civil or electrical engineering, foundations, trenching, electrical connections or upgrades. It will produce energy reliably and consistently but will not generate a utility bill or fail to operate because of a black out or other utility grid failure. It's no wonder that Google, the City of New York, the State of California and many others across the U.S. and internationally trust the EV ARC™ product line to charge their electric vehicles.



Your EV ARC™ 2020 is an American-made product and will be fabricated in our San Diego, California facility.

## EV ARC™ 2020 Diagram





## EV ARC™ 2020 Pricing

Product	Product Code	Product Description	Quantity	List Price	Total Price
EV ARC™ with ChargePoint Dual Port J-1772 Plugs	ARC-CP4023	4.3kW solar array, BeamTrak™, 22kWh (expandable) battery storage with ChargePoint CT4023-GW1, dual-plug derated Level 2 smart/networked charging station. CLIN #2, includes 2% CA DGS Contract discount.	2.00	\$65,022.02	\$130,044.04
Additional Battery Pack	ABP	Increases energy storage in 8 kWh increments. CLIN #13, includes 2% CA DGS Contract discount.	4.00	\$4,910.78	\$19,643.12
Emergency Power Panel	EPWR	6kW with 208V or 240V connection (not GFCI protected) including 1x NEMA L14-30 (twist lock), and 120V connections (GFCI protected) including 2x Duplex NEMA 5-20 + 2x NEMA L5-20 (twist lock). CLIN #14, includes 2% CA DGS Contract discount.	2.00	\$1,925.70	\$3,851.40
Bumper Stops	BSTP	Set of Safety Bollards. CLIN #15, includes 2% CA DGS Contract discount.	2.00	\$357.70	\$715.40
RMMS (1 Year)	RMMS	Remote Monitoring and Management System: 4G LTE wireless, BeamTrak™ tracking technology, unit monitoring. First 12 months included with purchase. Auto-renew option available. CLIN #18, includes CA DGS Contract discount.	2.00	\$360.00	\$0.00
Warranty (1 Year)		Manufacturer Warranty - First 12 months included	2.00	\$0.00	\$0.00

### Totals

Shipping and Handling is FOB Destination and includes:  
- Beam Team performing un-load / un-stow of equipment  
- Return shipping of support equipment  
Please have a 15K capacity forklift onsite upon delivery

Total Price	\$154,253.96
Shipping and Handling	\$0.00

For multiple unit deliveries, a \$1,500 discount will be applied to Shipping & Handling upon invoicing for each additional unit delivered to the same location on the same day.

Grand Total	\$154,253.96
Expiration Date	7/31/2021

**Applicable sales tax will be billed upon invoicing**  
**Payment Terms: Net 30 days**

California DGS Contract Link



[https://caleprocure.ca.gov/PSRelay/ZZ\\_PO.ZZ\\_CTR\\_SUP\\_CMP.GBL?Page=ZZ\\_CTR\\_SUP\\_PG&Action=U&SETID=STATE&CNTRCT\\_ID=1-18-61-16](https://caleprocure.ca.gov/PSRelay/ZZ_PO.ZZ_CTR_SUP_CMP.GBL?Page=ZZ_CTR_SUP_PG&Action=U&SETID=STATE&CNTRCT_ID=1-18-61-16)