



## MBTA CalACT Cooperative RFP 15-03

Revision 5.0 ~ ADJUSTED Sales Tax Rate to 8.75%

Customer:	City of Lompoc (2) NorCal Van '20		Quote Date:	7/22/2020	
Address:	100 Civic Center Drive	County:	Santa Barbara	Expires:	4/28/2021
City:	Lompoc	Zip Code:	93436		
Contact:	Richard Fernbaugh	Office Phone:	805-736-1261	DSI Account:	
Email Address:	<a href="mailto:Richard.Fernbaugh@cityoflompoc.com">Richard.Fernbaugh</a>	Cell Phone:		Fax Number:	
Sales Representative:	Kelly Mills	Type:	V-Ford Transit 350, Nor Cal Van		

QTY	Option Description	Contract Price
<b>NOR CAL VAN , TYPE V Ford Transit 350</b>		
1	Ford Transit 350 High Roof ~ 6 Passenger + 1 WC Nor Cal Van Chassis, Ford Transit 350 HR, 148' W/B"	
<b>Sub-Total Base Unit</b>		<b>\$50,585.70</b>

PUBLISHED OPTIONS		
1	Lug Wrench (Included)	INCL -
1	Repel (Water Resistant Fabric) per seat (Included)	INCL -
1	3.5 L EcoBoost	\$ 2,310.00 2,310.00
1	Documentation Charge	\$ 13.48 13.48
1	DMV/State Fees	\$ 88.00 88.00
1	Abilitrax "Shift n Step" T-350	\$ 7,274.30 7,274.30
<b>Sub-Total Published Options</b>		<b>9,685.78</b>

NON PUBLISHED OPTIONS		
1	Braun NCL919, 800#, 34"x54", Rear WC Lift w Safety Belt	500.00 500.00
1	Shift N Step Ceiling Panel for Full Sized WC Lift Platform	300.00 300.00
1	High Roof Option for the Ford 350 Chassis	1,700.00 1,700.00
1	Apollo AHD 4K Camera System: 4 Camera; 2 TB HD; GPS; Wireless Router;	\$ 6,123.06 6,123.06
1	Kenwood NX-800-K Radio	\$ 1,912.00 1,912.00
1	Havis CG-X ChargeGuard Battery Timer	\$ 114.00 114.00
1	GenFare (GFI) "Fast Fare" Box	\$ 19,537.00 19,537.00
1	Driver Area Cough Guard	1,600.00 1,600.00
1	Passenger Sneeze Guard - Double	250.00 250.00
2	Grab Handle Anti-Bacterial/Anti Microbial Cover	20.00 40.00
1	Delete 1 w/c tie down position	(427.56) (427.56)
3	Delete 1 double passenger foldaway	(749.55) (2,248.64)
<b>Sub-Total Non-Published Options</b>		<b>29,399.86</b>

### SUMMARY SPECIFICATION SUMMARY

Model Year: 2020	Make: Nor Cal Van	Wheelchair Lift Model: Braun 800#
Type: Ford Transit 350 High Roof	Chassis: Ford Transit 350	Wheelchair Lift Location: Side
Passenger Capacity: 6 seated + 1 WC	Wheelbase: 148	Number of Tie Downs: 2
Seat Fabric: Ford OEM Gray Vinyl	Engine: 3.7 V-6	Alternator: Ford 220 AMP
Air Conditioning System: FORD OEM	GVWR: 9,000	Tie Down Type: Q'Straint
Exterior Color/Graphics: White	Body Length: 19' 6"	Estimated Delivery: 180 days ARO



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Email Address:	<a href="mailto:Richard.Fernbaugh@azbussales.com">Richard.Fernbaugh</a>	Cell Phone:		Fax Number	
Sales Representative	Kelly Mills	Type	V-Ford Transit 350, Nor Cal Van		

**QTY Option Description Contract Price**

### SUMMARY STANDARD BID FEATURES & EQUIPMENT

Ford OEM Body construction, no modification to the body	235/65R16 Tires
Ford XL Wagon Trim Package	3.7L V-6 Engine, 6 speed automatic transmission
RH side door w/c lift, Ricon KlearView	148" Wheelbase
Rear Passenger Entry with folding step and added handrails	3.73 Rear Axle Ratio
Headroom Height Interior, 67.6"	9,000 lb GVWR
Exterior Height 99.2"	Rear Axle: Single Tires.
Overall Length 235.5"	OEM Ford Air Conditioning and Heat
Q-Straint L Track	AM FM CD Player
Altro Flooring in w/c area.	Reverse Backing camera

### CONTRACT PRICING SUMMARY

1	Base Unit as Specified	50,585.70	
1	Published Options	9,685.78	
1	Non-Published Options	29,399.86	
1	Sub-total per Unit	89,671.34	
1	ADA Portion	14,058.80	
1	Taxable amount on which tax is collected	75,612.54	
1	Sales Tax on taxable amount	6,616.10	8.750% Lompoc
1	CalACT MBTA Fee of 1.5% on the subtotal	1,345.07	
1	Grand Total, Each	97,632.51	
1	Qty	2	
1	Grand Total	195,265.02	

*Kelly Mills*

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Signature  
  
Kelly Mills ~ A-Z Bus Sales TSM  
\_\_\_\_\_  
Print Name

\_\_\_\_\_  
Signature Date  
  
Richard Fernbaugh  
\_\_\_\_\_  
Print Name

\_\_\_\_\_  
City of Lompoc  
COMPANY/AGENCY