# City of Lompoc

Quarterly Investment Report



March 31, 2019



#### Quarterly Reporting

This report presents the City's investment portfolio for the quarter ending March 31, 2019. The report includes all investments managed by the City and on behalf of the City by fiscal agents. As required by the City's Investment Policy, the report provides information on the investment type, issuer, purchase date, maturity date, cost, par value, and market value for each security. This report also provides the portfolio yield based on cost and the weighted average days to maturity.

The investment objectives of the City of Lompoc are first, to provide safety of principal to ensure the preservation of capital in the overall portfolio; second, to provide sufficient liquidity to meet current operating requirements; and third, to earn a rate of return consistent with the constraints imposed by the safety and liquidity objectives.

The City follows the practice of pooling cash and investments for all funds. Interest earned on pooled cash and investments are allocated monthly to the various funds based on the respective fund's cash balance. Interest earned from cash and investments with fiscal agents is credited directly to the related accounts. It is common for governments, and is provided for in the City's Investment Policy, to pool cash and investments of various funds to improve investment performance. By pooling funds, the city is able to benefit from economies of scale, diversification, liquidity, and ease of administration.

Short-term cash is primarily invested in the Local Agency Investment Fund (LAIF) administered by the Treasurer of the State of California.

All investments of the City are held in a safekeeping or custodial account with US Bank. US Bank also provides the City, on a monthly basis, the valuation of all held securities to help the City determine the current market value. In some cases, the market value may be greater than or less than the recorded value. These changes in valuation have no effect on the City's effective yield, since the securities are intended to be held to maturity. These changes will impact the total value of the portfolio, and are required to be reported in accordance with generally accepted accounting principles.

#### **Investment Reporting**

The City investment objectives are governed by State law and by the City's adopted Investment Policy. This report provides information regarding the City's investments and investment return in accordance with the Investment Policy.

The following affirmations are made pursuant to California Code Sections 53600 et seq.: (1) the City's portfolio as of March 31, 2018 is in compliance with the City's Statement of Investment Policy; and (2) there are sufficient funds available to meet the City's expenditure requirements for the next six months.

The City has historically provided two investment reports to the Council in compliance with the City's Investment Policy. The first is the "Treasurer's Accountability Report" and the second is the "Cash Balance" report. The two reports have been prepared monthly and will continue to be prepared and distributed upon the completion of the cash reconciliation process each month. This Quarterly Investment Report is in addition to the two monthly reports and provides information to the user regarding the investment activities during the previous quarter for the City's investment pool.

#### **Current Portfolio Summary**

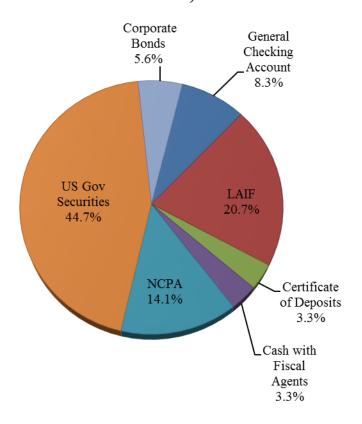
| Type of Investments   | Percent of Portfolio | Yield | Book<br>Value | Market<br>Value |
|---|----------------------|-------|---------------|-----------------|
| City Held Cash & Bank of America - Checking Account               | 8.3%                 | 0.25% | \$ 7,460,670  | \$ 7,460,670    |
| Local Agency Investment Fund (LAIF), Ca. State Treasurer          | 20.7%                | 2.39% | 18,551,152    | 18,553,879      |
| Certificate of Deposits   | 3.3%                 | 2.45% | 3,000,000     | 2,995,718       |
| Cash with Fiscal Agents - Other                                   | 3.3%                 | 1.45% | 2,995,933     | 2,995,933       |
| Cash with Fiscal Agents - Northern California Power Agency (NCPA) | 14.1%                | 1.65% | 12,623,897    | 12,623,897      |
| US Government Securities  | 44.7%                | 1.88% | 40,080,000    | 39,641,077      |
| Corporate Bonds   | 5.6%                 | 2.50% | 5,000,000     | 4,992,050       |
| Total City Investments  | 100%                 | 1.85% | \$ 89,711,652 | \$ 89,263,222   |

#### Percentage of Portfolio by Type - Year Over Year

## March 31, 2018

#### Corporate General Bonds Checking 5.9% Account 5.0% LAIF 17.0% US Gov Securities Certificate 48.8% of Deposits 4.7% NCPA Cash with 14.4% Fiscal Agents 4.1%

## March 31, 2019



Total City Investments \$85,119,435

Total City Investments \$89,711,652

| City Cash & General Chec | King |
|--------------------------|------|
|--------------------------|------|

|                    |       | Book            | Market          |
|--------------------|-------|-----------------|-----------------|
| Cash Bank Accounts | Rate  | <br>Value       | <br>Value       |
| Petty Cash         | 0.00% | \$<br>4,685     | \$<br>4,685     |
| Bank of America    | 0.25% | 7,455,985       | 7,455,985       |
| Total Cash         | 0.25% | \$<br>7,460,670 | \$<br>7,460,670 |

### **Local Agency Investment Fund**

|                              |       | Book             | Market           |
|------------------------------|-------|------------------|------------------|
| California Treasurer         | Rate  | <br>Value        | Value            |
| Local Agency Investment Fund | 2.39% | \$<br>18,551,152 | \$<br>18,553,879 |
| Total LAIF                   | 2.39% | \$<br>18,551,152 | \$<br>18,553,879 |

### **Certificate of Deposits**

|                                      |       | Purchase   | Maturity   |      | Par       | Book            | Market          |
|--------------------------------------|-------|------------|------------|------|-----------|-----------------|-----------------|
| Bank                                 | Rate  | Date       | Date       |      | Value     | Value           | Value           |
| Barclays Bank of Delaware            | 2.10% | 7/23/2014  | 7/23/2019  | \$   | 250,000   | \$<br>250,000   | \$<br>249,693   |
| BMW Bank North America               | 2.25% | 7/17/2015  | 7/17/2020  |      | 250,000   | 250,000         | 249,125         |
| Capital One Bank National Assn.      | 2.25% | 9/30/2015  | 9/30/2020  |      | 250,000   | 250,000         | 249,208         |
| Everbank                             | 2.00% | 9/30/2015  | 9/30/2020  |      | 250,000   | 250,000         | 248,290         |
| Goldman Sachs Bank USA New York      | 2.05% | 7/23/2014  | 7/23/2019  |      | 250,000   | 250,000         | 249,660         |
| HSBC Bank USA                        | 3.10% | 11/17/2015 | 11/17/2020 |      | 250,000   | 250,000         | 252,178         |
| JP Morgan Chase                      | 1.70% | 10/19/2016 | 10/19/2021 |      | 250,000   | 250,000         | 242,890         |
| Morgan Stanley                       | 2.65% | 1/11/2018  | 1/11/2023  |      | 250,000   | 250,000         | 248,188         |
| Morgan Stanley Pvt Bank              | 3.55% | 11/8/2018  | 11/8/2023  |      | 250,000   | 250,000         | 255,950         |
| State Bank of India                  | 2.25% | 1/26/2017  | 1/26/2022  |      | 250,000   | 250,000         | 246,955         |
| Synchrony Bank                       | 2.05% | 6/12/2015  | 6/12/2020  |      | 250,000   | 250,000         | 248,410         |
| Wells Fargo                          | 3.50% | 11/9/2018  | 11/9/2023  |      | 250,000   | 250,000         | 255,173         |
| <b>Total Certificate of Deposits</b> | 2.45% |            |            | \$ : | 3,000,000 | \$<br>3,000,000 | \$<br>2,995,718 |

### **Cash with Fiscal Agents - Other**

|   |       | BOOK            | Market          |
|---|-------|-----------------|-----------------|
| Description                                 | Rate  | <br>Value       | <br>Value       |
| * Deutsche Bank Fleet - Lease Purchase Fund | 1.92% | \$<br>332,174   | \$<br>332,174   |
| * Bank of America - Public Capital Corp     | 1.35% | 1,254,128       | 1,254,128       |
| * US Bank - Bond Reserve Account            | 1.42% | 1,409,631       | 1,409,631       |
| Total Cash with Fiscal Agent - Other        | 1.45% | \$<br>2,995,933 | \$<br>2,995,933 |

## **Cash with Fiscal Agent - Northern California Power Agency**

|   |       | Book          | Market        |
|---|-------|---------------|---------------|
| NCPA  | Rate  | Value         | Value         |
| * General Operating Reserves                                    | 1.65% | \$ 12,210,232 | \$ 12,210,232 |
| * Restricted Security Account                                   | 1.65% | 413,665       | 413,665       |
| Total Cash with Fiscal Agent - Northern California Power Agency | 1.65% | \$ 12,623,897 | \$ 12,623,897 |

#### **US Government Securities**

|  | _     | Purchase   | Maturity   | Par           | Book          | Market        |
|--|-------|------------|------------|---------------|---------------|---------------|
| Security Description                       | Rate  | Date       | Date       | Value         | <u>Value</u>  | Value         |
| FHLMC - Freddie Mac Step Up (8/2019 2.00%) | 1.50% | 2/26/2016  | 2/26/2021  | \$ 2,000,000  | \$ 2,000,000  | \$ 1,988,440  |
| FHLMC - Freddie Mac Step Up (8/2019 2.00%) | 1.50% | 8/29/2016  | 8/25/2021  | 2,000,000     | 2,000,000     | 1,979,000     |
| FHLMC - Freddie Mac 4yr                    | 1.50% | 8/25/2016  | 8/25/2020  | 2,000,000     | 2,000,000     | 1,973,000     |
| FHLMC - Freddie Mac 5yr                    | 1.65% | 9/29/2016  | 9/29/2021  | 1,830,000     | 1,830,000     | 1,798,927     |
| FHLMC - Freddie Mac                        | 1.65% | 11/30/2016 | 11/24/2021 | 2,750,000     | 2,750,000     | 2,701,050     |
| FHLMC - Freddie Mac 5yr                    | 1.68% | 8/25/2016  | 8/25/2021  | 2,000,000     | 2,000,000     | 1,968,580     |
| FNMA - Fannie Mae                          | 1.75% | 11/25/2015 | 11/25/2020 | 1,000,000     | 1,000,000     | 986,430       |
| FNMA - Fannie Mae                          | 2.00% | 1/20/2017  | 1/5/2022   | 2,000,000     | 2,000,000     | 1,984,480     |
| FNMA - Fannie Mae                          | 1.55% | 10/28/2016 | 10/28/2021 | 3,000,000     | 3,000,000     | 2,944,830     |
| FFCB - Federal Farm Credit Bank            | 1.54% | 6/14/2016  | 12/14/2020 | 2,000,000     | 2,000,000     | 1,973,480     |
| FFCB - Federal Farm Credit Bank            | 1.67% | 6/14/2016  | 6/14/2021  | 2,000,000     | 2,000,000     | 1,971,040     |
| FFCB - Federal Farm Credit Bank            | 2.00% | 12/1/2016  | 6/1/2021   | 2,000,000     | 2,000,000     | 1,985,280     |
| FFCB - Federal Farm Credit Bank            | 2.01% | 12/8/2016  | 12/8/2021  | 2,000,000     | 2,000,000     | 1,983,620     |
| FFCB - Federal Farm Credit Bank            | 2.94% | 2/15/2018  | 2/15/2023  | 1,000,000     | 1,000,000     | 1,000,020     |
| FHLB - Federal Home Loan Bank              | 1.54% | 10/6/2016  | 10/6/2021  | 3,000,000     | 3,000,000     | 2,937,930     |
| FHLB - Federal Home Loan Bank              | 1.70% | 11/23/2016 | 11/23/2021 | 2,000,000     | 2,000,000     | 1,966,280     |
| FHLB - Federal Home Loan Bank (Bullet)     | 1.83% | 7/20/2015  | 7/29/2020  | 2,000,000     | 2,000,000     | 1,985,440     |
| FHLB - Federal Home Loan Bank (Bullet)     | 2.38% | 1/8/2018   | 9/8/2023   | 3,000,000     | 3,000,000     | 3,007,080     |
| FFCB - Federal Farm Credit Bank            | 3.34% | 10/23/2018 | 10/4/2023  | 1,000,000     | 1,000,000     | 1,004,460     |
| FHLB - Federal Home Loan Bank              | 3.55% | 11/21/2018 | 11/21/2023 | 1,500,000     | 1,500,000     | 1,501,710     |
| Total Government Securities                | 1.88% |            |            | \$ 40,080,000 | \$ 40,080,000 | \$ 39,641,077 |

|                           |       | Corporate | Bonds     |                 |                 |                 |
|---------------------------|-------|-----------|-----------|-----------------|-----------------|-----------------|
|                           |       | Purchase  | Maturity  | Par             | Book            | Market          |
| Security Description      | Rate  | Date      | Date      | <br>Value       | Value           | Value           |
| Toyota Motor Credit Corp. | 2.60% | 1/24/2017 | 1/24/2022 | \$<br>2,000,000 | \$<br>2,000,000 | \$<br>2,001,000 |
| Apple Inc.                | 2.50% | 2/17/2017 | 2/9/2022  | 2,000,000       | 2,000,000       | 1,997,560       |
| Apple Inc.                | 2.30% | 5/12/2017 | 5/11/2022 | 1,000,000       | 1,000,000       | 993,490         |
|                           | 2.50% |           |           | \$<br>5,000,000 | \$<br>5,000,000 | \$<br>4,992,050 |

| Investment Activity                    |       |               |           |      |             |    |             |         |
|--|-------|---------------|-----------|------|-------------|----|-------------|---------|
|  | ]     | Purchase/Call | Maturity  |      | Par         |    | Book        | Market  |
| Sales/Redemptions                      | Rate  | Date          | Date      |      | Value       |    | Value       | Value   |
| FHLMC - Freddie Mac                    | 3.00% | 3/15/2018     | 3/15/2019 | \$   | (1,000,000) | \$ | (1,000,000) | \$<br>- |
| FHLB - Federal Home Loan Bank (Bullet) | 3.05% | 3/29/2018     | 3/29/2019 |      | (1,000,000) |    | (1,000,000) | -       |
| Total Sales/Redemption                 | 3.03% |               |           | \$ ( | (2,000,000) | \$ | (2,000,000) | \$<br>- |

| Summary Information                |                         |               |  |  |  |  |  |
|------------------------------------|-------------------------|---------------|--|--|--|--|--|
| Years to Maturity                  | Percent of<br>Portfolio | Book<br>Value |  |  |  |  |  |
| On demand                          | 25.7%                   | \$ 23,080,500 |  |  |  |  |  |
| Within One Year                    | 21.2%                   | 19,051,152    |  |  |  |  |  |
| One to Two Years                   | 11.4%                   | 10,250,000    |  |  |  |  |  |
| Two to Three Years                 | 32.4%                   | 29,080,000    |  |  |  |  |  |
| Three to Four Years                | 2.5%                    | 2,250,000     |  |  |  |  |  |
| Four to Five Years                 | 6.7%                    | 6,000,000     |  |  |  |  |  |
| Total City Investments             |                         | \$ 89,711,652 |  |  |  |  |  |
| Estimate Annually Interest         |                         | \$ 1,681,391  |  |  |  |  |  |
| Weighted Average Years to Maturity |                         | 1.61          |  |  |  |  |  |

The following confirmations are made pursuant to California Code Sections 53600 et seq.: (1) the City's portfolio as of March 31, 2019 is in compliance with the City's Statement of Investment Policy; and (2) there are sufficient funds available to meet the City's expenditure requirements for the next six months. City funds currently under the management of fiscal agents are indicated above with an "\*".

| Duralles                                | 7/9/19 |
|---|--------|
| Dean Albro, Management Service Director | Date   |