

**Linn, John**

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From: Sheldon Smith [smith.sheldon@lusd.org]  
Sent: Tuesday, March 06, 2012 2:55 PM  
To: Linn, John  
Subject: Request Letter of Support

Mayor Linn,

As per our conversation, Lompoc Unified School District would appreciate a letter of support from the City of Lompoc to be included in our application for a California Energy Commission (CEC) grant to help fund the construction costs of the Lompoc Unified School District Compressed Natural Gas (CNG) Station Upgrade. The CEC is seeking to fund projects that establish infrastructure necessary to store, distribute and dispense alternative transportation fuels. The grant application is due March 21, 2012.

Several businesses have contacted Frances Lemons, LUSD Transportation Manager regarding a public CNG station. The local businesses are Southern California Gas, Lompoc Honda and Sunset Chevrolet. Additionally, Darren Morrill of That's A Wrap Supply is looking to relocate in Lompoc if there is a CNG station to support his fleet of CNG vehicles. This grant would allow LUSD to build a CNG station that would serve both LUSD Transportation vehicles as well as offer CNG for sale to the public.

I hope to have more information soon on this exciting opportunity to serve CNG to Lompoc residents.

Sincerely,

*s/Sheldon*

Sheldon K. Smith, Ed.D.



**Sheldon K. Smith, Ed.D.**  
Assistant Superintendent  
Business Services  
Lompoc Unified School District  
o (805) 742-3200  
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smith.sheldon@lusd.org  
1301 North A St  
Box 8000  
Lompoc, CA 93436-8000



A  Sempra Energy company

**Steven C. Anthony**  
*Sr. Account Manager*  
*Natural Gas Vehicles*

March 8, 2012

Lompoc Unified School District  
Attn: Ms. Frances Lemons  
1301 North A Street  
Lompoc, CA 93436

**Southern California  
Gas Company**

*555 W. Fifth Street  
Los Angeles, CA  
90013-1011*

RE: Construction of a New Compressed Natural Gas Refueling Facility for  
Lompoc Unified School District

*Mailing Address:  
Box 513249, GT15E4  
Los Angeles, CA  
90051-1249*

California Energy Commission Program Opportunity Notice (PON-11-602),  
“Alternative Fuels Infrastructure: Electric, Natural Gas, Propane, E85 &  
Diesel Substitutes Terminals”.

*tel 213 244 3583  
cell 213 248 1692  
fax 213 244 5039*

To Whom It May Concern:

I am writing on behalf of Southern California Gas Company to express our enthusiastic support for the development of an on-site compressed natural gas (CNG) refueling station for Lompoc USD.

Southern California Gas Company believes the program will be beneficial to Lompoc USD, its students and the surrounding community for the following reasons:

1. Reduce Toxic Emissions – The facility will enable Lompoc USD to fuel its current fleet and purchase additional buses to run on CNG and thus drastically reduce the amounts of harmful emissions and greenhouse gases like NOx, PM and CO2.
2. Reduce Nation’s Dependence on Foreign Oil – As a domestic fuel, the new CNG station will play a vital role in reducing our nation’s current dependence on foreign oil. The Energy Information Administration estimates that the U.S. has domestic supplies of natural gas that will last more than 100 years.
3. Fuel Cost Savings – In a time when our nation’s economy is struggling and the prices of gasoline and diesel fuels are on the rise, moving to a much more cost-effective alternative like CNG, Lompoc USD will be saving a significant amount of money...money which can then be directed to purchase more CNG buses and/or offset the ever increasing cost of education.

We are excited about having an opportunity to support Lompoc USD on this endeavor and look forward to working alongside LUSD to help foster support for the success of

this important project. We also look forward to supporting the CEC's efforts to develop economically sustainable alternative fuel markets.

Thank you for your consideration.

Sincerely,

*Steven C. Anthony*

RE: *Construction of a New Compressed Natural Gas Refueling Facility for Lompoc Unified School District*

California Energy Commission Program Opportunity Notice (PON-11-602), "Alternative Fuels Infrastructure: Electric, Natural Gas, Propane, E85 & Diesel Substitutes Terminals".

To Whom It May Concern:

I am writing on behalf of myself, Darren Morrill, to extend our enthusiastic support for the development of an on-site compressed natural gas (CNG) refueling station for Lompoc USD.

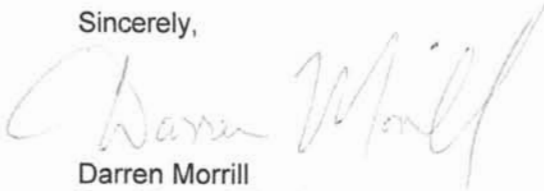
I believe the program will be beneficial to Lompoc USD, its students and the surrounding communities for the following reasons:

1. Reduce Toxic Emissions – The facility will enable Lompoc USD to fuel its current fleet and purchase additional buses to run on CNG and thus drastically reduce the amounts of harmful emissions like NOx, PM and CO2.
2. Reduce Nation's Dependence on Foreign Oil – As a domestic fuel, the new CNG station will play a vital role in reducing our nation's current dependence on foreign oil.
3. Fuel Cost Savings – In a time when our nation's economy is fluctuating and the prices of gasoline and diesel fuels are on the rise, by moving to a much more cost-effective alternative like CNG, Lompoc USD will be saving a significant amount of money...money which can then be directed to purchase more CNG buses and/or offset the ever increasing cost of education.

We are excited about having an opportunity to support Lompoc USD on this endeavor and look forward to working alongside LUSD to help foster support for the success of this important project. I am also looking forward to supporting the CEC's efforts to develop economically sustainable alternative fuel markets.

Thank you for your time and consideration.

Sincerely,



Darren Morrill  
President of That's A Wrap and Solvang resident

## Frances Lemons

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**From:** Darren Morrill [darren@thatsawrapsupply.com]  
**Sent:** Saturday, March 03, 2012 8:15 AM  
**To:** Frances Lemons  
**Cc:** llunsman@surterreproperties.com; logan@thatsawrapsupply.com  
**Subject:** RE: CNG station

Hi Frances,

Since I personally use the various fueling stations throughout California, I am aware of the different type of stations that exist.

For example, at the Arco station in San Juan Capistrano where they have a CNG fueling station, you can find public school buses filling up next to private motorists.

On the flip side of the equation, you can find fueling stations that allows private vehicles to enter their "city yard" during certain hours to fuel ( i.e. City of Covina ).

I believe Covina's hours are from 6:00 am to 4:00 pm Monday thru Thursday.

After 4:00, someone closes the main gate to the yard.

Covina is a relatively small town and they have 1 pump for both private & public vehicles.

My guess is that Lompoc might fall into this category.

Since you are in need of fixing your broken CNG fueling device, perhaps you could have a single pump if you believe usage will be low & funds tight.

You could have the pump inside your property and control the public access by emulating Covina's model.

The private sector uses a credit card to pay ( i.e. Visa, American Express, etc. ) and the public sector uses the same magnetic reading card, but it is a private debit type system the Lompoc School District would set up and run to monitor each buses usage, etc.

Obviously, I don't know all of the variables or the hot buttons of discussion related to this new possible endeavor, but perhaps if I had some more insight I could offer some suggestions.

Also, if you let me know what you have in mind, I would be more than happy to snap some pictures of various fueling stations during my travels that might give you some more insight into unexplored opportunities.

Natural gas is abundant, getting easier to capture and process, it's domestic, it's cheap and clean.

Also, there is this unfortunate void between Santa Barbara and Paso Robles on Hwy 101.

CNG driver's whether they talk about it or not have some degree of "fuel anxiety".

The 100+ mile distance between Santa Barbara and Paso Robles could be remedied by making this station available to everyone.

I hope to hear back from you soon and let me know how I can help!